## **KYVAE** Website Marketing Projects

Strategy	Audience	Message	Purpose	# Staff hrs.	Description	Who Resp.	\$ Budget	Ta I
Build Adult Ed Fields in Database	• All	NA	To use for e-mail marketing, data collection	?	Programming			Fel
Build PD database & web interface for DAEL	Instructors	N/A	Will dynamically populate website, DAEL access database	20	Programming			Fel
Build Instructor database & web interface for DAEL	• Instructors	N/A	Will dynamically populate website, DAEL access database	20	Programming			Fe
E-zine (quarterly html electronic	<ul><li>Instructors</li><li>Friends of KYVAE</li><li>State dir's.</li></ul>	Communicate KYVAE benefits to instructors.	Encourage use of email AND KYVAE	8	Concepting		\$0.00	
newsletter via email)	education new pd	opportunities, services,	and link them deep into site	8	Initial development of Lists			
			50	10 hrs monthly x 5 months (list maint., creative & distribution)				

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Global html e- mail blast	<ul> <li>State employees KDE</li> <li>Employees</li> <li>Ky.com list</li> <li>KYVU students</li> <li>KYVU</li> </ul>	Know someone who needs a GED? Here's how you can help	Encourage word-of- mouth and mentoring	8	Development		\$0.00	
	<ul> <li>instructors</li> <li>Librarians</li> <li>Media     Library     listservs</li> <li>H&amp;R lists</li> <li>Opt-in     database     lists</li> <li>State dir's.     of adult     education</li> </ul>				of Email lists			
				20	10 hours quarterly x 2 issues (list maintenance, creative, distribution)			
Folder	• All audiences			20				
Print Brochure	<ul><li>Instructors</li><li>Students</li></ul>	List of services offered by KYVAE and testimonials	Encourage use of website	40	Coordination		\$10,000.	On tim
	<ul><li>Friends of Adult Ed</li></ul>			10	Coordination			200
	ridait Da			20	Concepting			Up and rep pos in fut
				20	Graphic Design			
				20	Copywriting			
				20	Photography and Art			
				10	Page layout			
				5	Proofing			
Ad	• Instructors	Gizmo or	Show	10	Selecting		\$5,000	

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specialities	• Students	gadget to reinforce url (coffee mug, bookmark mousepads, ink pens, etc.)	appreciation to stakeholders		products			
Pay check drop to specific state agencies	• Identify agencies	This could be the print brochure or a flyer	Increase awareness	20	Est. depends on development of piece		\$200.00	Ma
Audio News release	• KNN	Announce free GED Tests	Increase test takers	25	Overseeing creative		\$1,500.00	Im ate
Web form on KYVAE	• All	Opt-in to get free updates	Build adult ed data warehouse to feed e- zine	20	programming, html		\$0	
Mobile Unit	• General	Announce KYVAE	Build awareness	40	TBD		\$0	
PLATO News Release	• General	Announce new services	Build awareness	6	Writing, proofing & distribution		\$0	On we
WIN News Release	General	Announce new services	Build awareness	6	Writing, proofing & distribution		\$0	
TOTALS	•			414				